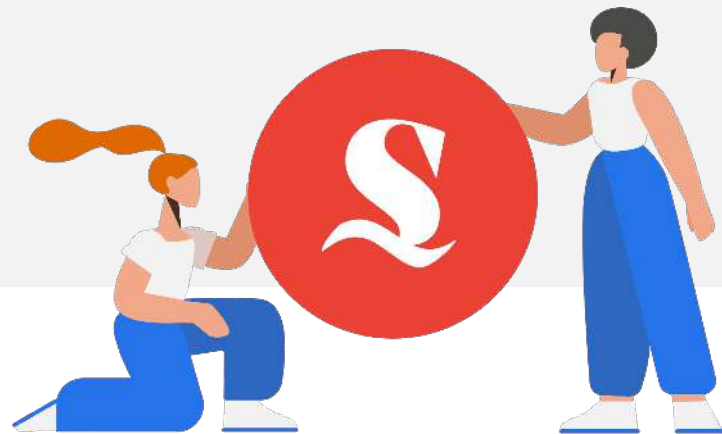


Build commercial confidence across your business

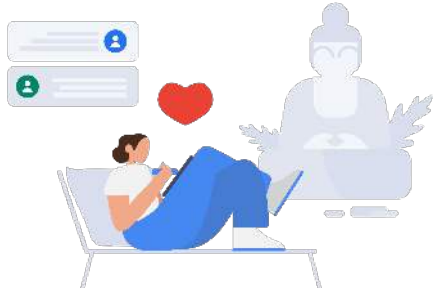
Driving growth by transforming
how you work with clients



Still relying on your senior team to lead clients, deal with tricky client situations and upsell work?

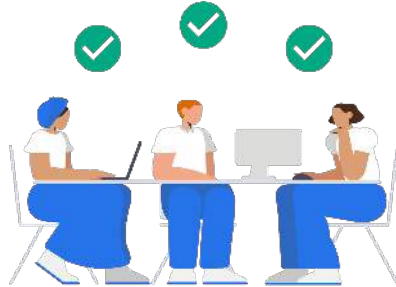
Put your team on our programme so they all become client super-stars and you increase revenue up to 35%.





Happier clients, smoother delivery

Your team learns to influence, persuade and lead, getting work signed off faster and making clients feel looked after.



Less firefighting for senior leaders

Everyone can now handle tricky clients and difficult conversations, without having to call in the big guns.



Stronger team bonds and better retention

Teams grow together through shared learning and development, building connection and loyalty along the way.



“We were in a big pitch. It was going really badly. The client was challenging everything.

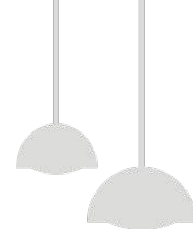
I started using the techniques we’d learnt. Within minutes, the client was on our side.

We won the pitch.”

See video testimonials, success stories, reviews and more >>



A curriculum for client-facing teams



1. Inspiring & influencing

Use our FABRIC framework to shape how clients see you and your ideas. Influence decisions at every level, regardless of your seniority.

(3 x 1hr workshops)

2. Difficult conversations

Apply our PLEASE framework to quickly resolve conflict and protect client relationships. Turn difficult moments into stronger partnerships.

(2 x 1hr workshops)

3. Long-lasting relationships

Follow our MASTER framework to recognise different communication styles, adapt your behaviour and build valuable client partnerships.

(4 x 1hr workshops)

4. Really successful meetings

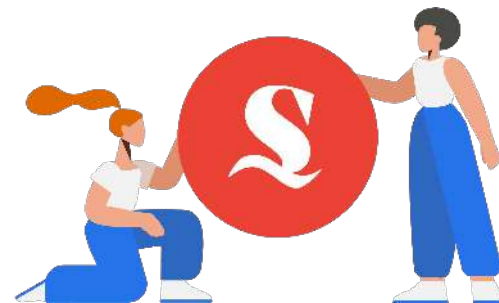
Use our READY framework so clients are emotionally committed to your meetings. Run meetings that drive outcomes which everyone buys into.

(2 x 1hr workshops)

5. Amazing presentations

Follow our RRR-SSS framework to land your key messages, hold attention and move clients towards the outcome you want.

(2 x 1hr workshops)



People Skills as a Service[®] programme



1. Short workshops

A 1hr interactive session every 2 weeks, for your entire team. Focus on one skill per workshop, with lots of practice and group work.

2. Leadership coaching

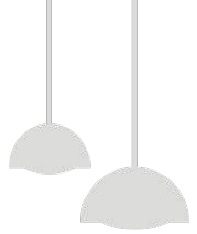
One-to-one monthly coaching sessions for your senior team. Learn about yourself, view challenges in new ways and lead by example.

3. Embedding skills

Building momentum with accountability, access to learning resources, and regular conversations about what everyone's learning.



People Skills as a Service[®] programme



Who should enrol on the programme?

Anyone in your business who interacts with clients - business leaders, delivery teams, account managers, sales people etc. Team members who aren't client-facing also enrol to improve their internal comms.

What are we committing to?

The programme runs for 6 months, with a time commitment of just 2–3 hours per month per person. It's fully flexible - you can swap participants or pause or leave the programme whenever needed.

How do you track programme success?

We track confidence against key learning outcomes. On average, there's a 47% skills improvement and we work with you to embed the learnings across your business for long-lasting change.

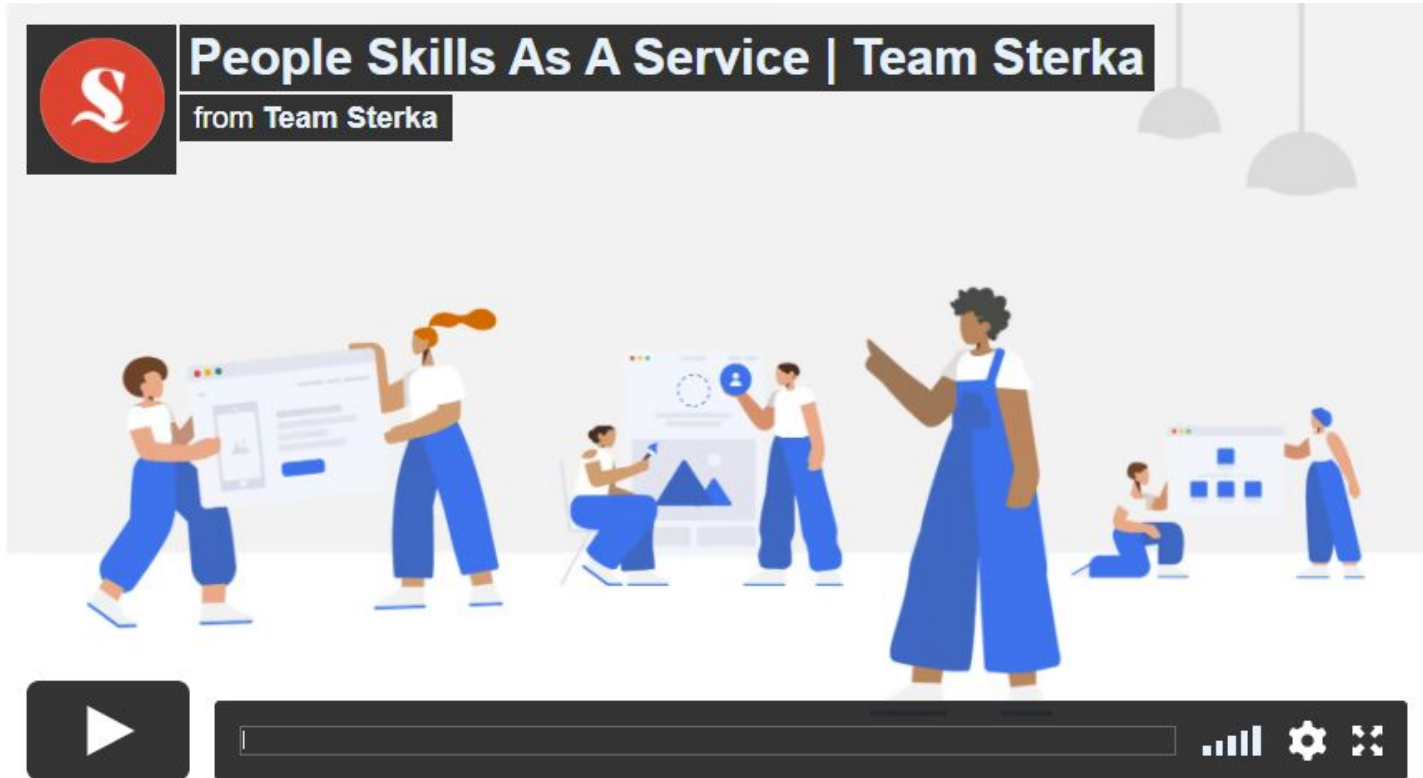
How do you keep people engaged?

We post workshop recordings & summaries, challenges and competitions in Teams & Slack. Everyone joins a working group for support and accountability - and to help catch up if a session is missed.

For businesses where everyone is always flat out. Low time commitment but high impact.



Watch Alex's journey through our programme



We've written the book on it

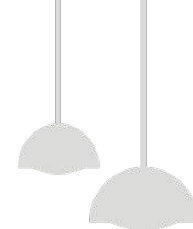
Our book Human-Powered became an Amazon bestseller within a week of being published.

85% of job success comes from how well people solve problems together, handle conflict and inspire others.

Get this right and you build high-performing teams. Get it wrong and people switch off, disconnect from each other - and leave.



Your investment



Public programme

Start date:
13 Jan 2027

5-9 people

£129

per person per month

10-19 people

£109

per person per month

20-29 people

£99

per person per month

Private programme

Flexible start

30-44 people

£129

per person per month

45-59 people

£109

per person per month

60-89 people

£99

per person per month

Pricing is for the 6-month programme duration and is subject to VAT. You'll pay monthly by Direct Debit and can pause or leave any time.



Join us for a free Zoom workshop, ‘Making a great first impression with clients’.

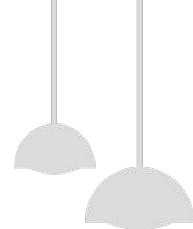
Doing great work isn’t enough. Clients also need to think you’re doing great work. And it all starts with the first impression.

During our interactive workshop you’ll:

- Learn what makes an introduction genuinely impactful
- Make a first impression that builds trust and memorability
- Articulate your general amazingness with pride
- Get feedback on your introduction from other business leaders



Request your invite to our free workshop



Topic: Making a great first impression with clients

Attending: Senior agency/consultancy folk (so you'll be in good company)

When: Choose from one of (UK time):

- Thu 8th Oct 1:00-2:15pm
- Fri 9th Oct 9:00-10:15am

How to request your invite:

Visit <https://sterka.team/taster> and fill in the short form

- or -

Email trenton@sterka.team to tell us:

(a) which session you'd like to attend; and (b) if any colleagues are joining.

